



# Larkin Pantry Bulletin

July, 1925

Chicago, Ill.

Buffalo, N. Y.

Peoria, Ill.

Vol. 5 No. 7



## *The Newest!* Rayon Robe — A One-Piece Dress

**\$5.49**  
Half Price

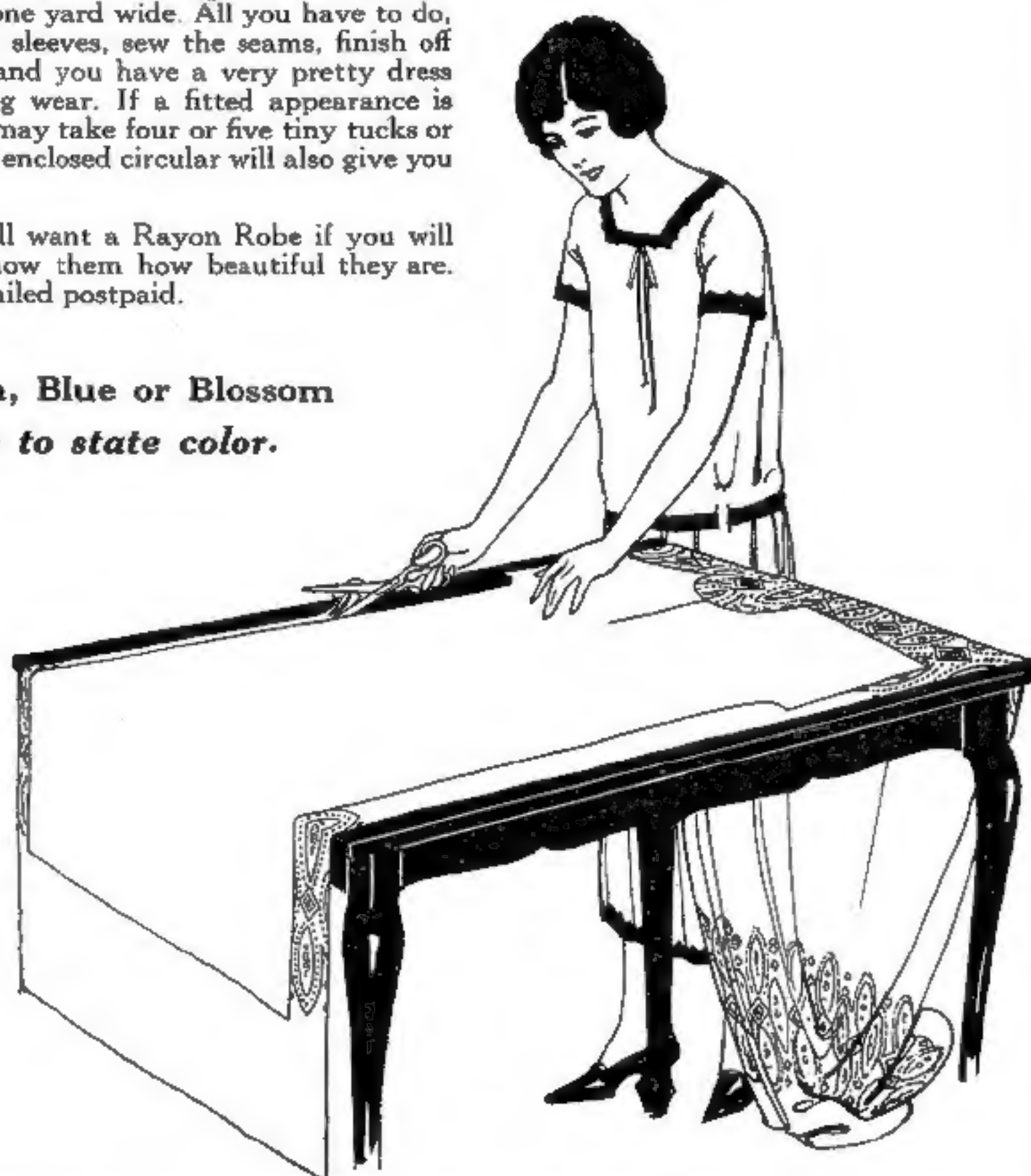
You are sure to like this rich material which is so daintily embroidered and which can easily be made into a dress within a very few hours. The length of the material is three yards and it is one yard wide. All you have to do, is cut out the neck and sleeves, sew the seams, finish off neck, sleeves and hem and you have a very pretty dress for afternoon or evening wear. If a fitted appearance is desired at the hips you may take four or five tiny tucks or you may use a belt. The enclosed circular will also give you some good ideas.

Your friends will all want a Rayon Robe if you will just send for one to show them how beautiful they are. Rayon Robes will be mailed postpaid.

Choice of:

White, Tan, Blue or Blossom

*Be sure to state color.*





## Shaving Cream Contest Winners

We congratulate the following winners in the Larkin Witch Hazel Shaving Cream Contest which was announced in the April Pantry Bulletin:

First Prize: \$20 in Larkin Coupons  
Mrs. M. L. Scheffer,  
Westfield, N. J.

Second Prize: \$15 in Larkin Coupons  
Daisy B. Lanus,  
Quincy, Mass.

Third Prize: \$10 in Larkin Coupons  
Mrs. Harry Rodgers,  
Houston, Pa.

Fourth Prize: \$5 in Larkin Coupons  
Mrs. L. A. Bowsher,  
Lima, Ohio

Fifth Prize: \$3 in Larkin Coupons  
Mrs. Christina Morris,  
Point Pleasant, N. J.

These Pantry Secretaries captured the prizes and extra business for themselves. All those who took part in the Contest also received additional rewards for the extra amount of effort they put forth in selling Larkin Witch Hazel Shaving Cream.

## What the Baker Found Out

One of our Secretaries recounts this interesting story of her experience with her baker. He had called to deliver the daily supply of bread, and she invited him in to see her Larkin Neighborhood Pantry.

"There isn't anything I want," he protested. "the only thing that I can think of that I need right now is a bottle of Witch Hazel Extract."

"And I can furnish that very article, right away," replied the Larkin Secretary. "I can sell you a pint bottle of Larkin Witch Hazel Extract from my Pantry for 38¢."

"That's a bargain," replied the baker, "if it's good. I pay twice that in town."

"None better," responded the Secretary. "if it comes from Larkin Co you can be sure it is the best."

The baker stepped in and took a glance at the Larkin Secretary's Neighborhood Pantry. "Here are lots of other things ready for immediate delivery," said the Secretary.

"You'll save proportionately as much on many other articles in this Larkin Pantry. Just take a moment and look over the many things you may purchase," added the Secretary delighted, at the man's ready admission of the saving he could make.

The baker followed her suggestion, glanced over her Pantry shelves. How glad he was to be able to obtain Shaving Cream and other Larkin Products at prices way below what the stores asked! When he left that Secretary's home, he had bought not only Witch Hazel, but a number of other articles that he was pleased to obtain for so little money.

You already know what the baker found out. You have undoubtedly again and again in your experience, proved to friends that ordering Larkin Products will mean a great saving to them.

Your Pantry shelves should be kept well stocked with spices, extracts, baking powder, etc. for cooking demands that lie ahead. Don't be without a variety of Larkin Products. "Taking time by the forelock" is a wise thing. As we have said, what the baker learned you already know, but to profit by what we know, we have to put it into use.

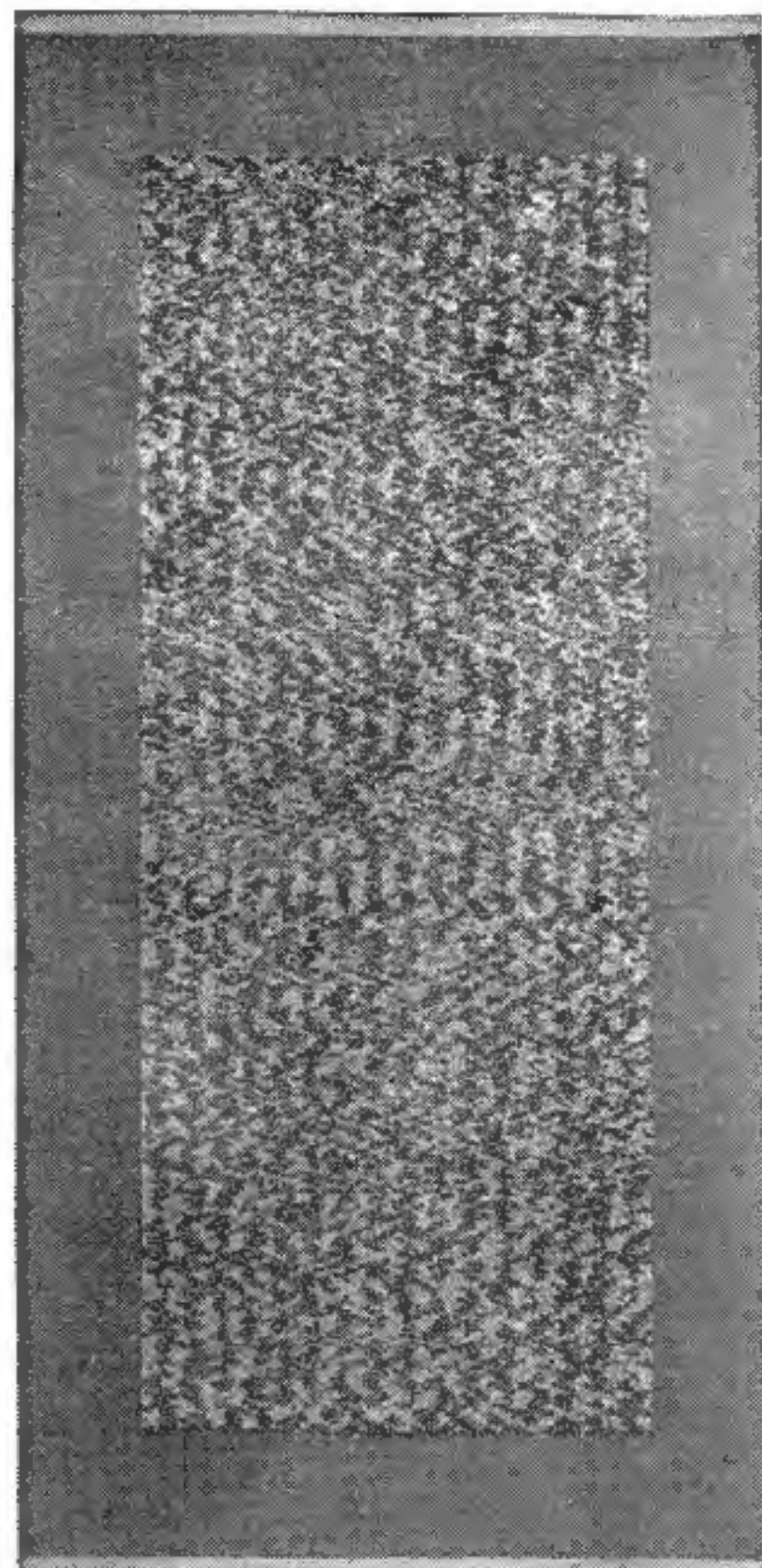
There is a moral to this, too. Ask every one who calls at your home to look at your Larkin Pantry. Seeing is selling.

## Summer Sales Swell Rewards

Just think of the innumerable things folks want for vacations and for summer use. Traveling Bags and all other kinds of baggage, Garden Tools and Supplies, Bathing Suits, Fishing Tackle, Tents, Awnings, Summer Food Products, Camp Stoves and a host of other things that are useful and necessary during the summer months.

A little effort on your part, together with helpful suggestions to your friends, will be the means of increasing your Pantry Sales and making them larger than ever this summer.

Summer is the time when people are taking vacations and are away from home a great deal. This is just the time for you to reap a harvest of orders and be prepared with supplies for friends who are in a hurry and need things quickly.



No. 926A and No. 926E

## Every One A Beauty

These beautiful, luxurious Rugs are double-faced and can be reversed when worn on one side. The colors are soft and harmonious and will blend with any color scheme, adding an artistic touch to any room.

## Louvain Chenille Rugs

No. 926A-Dark Tan

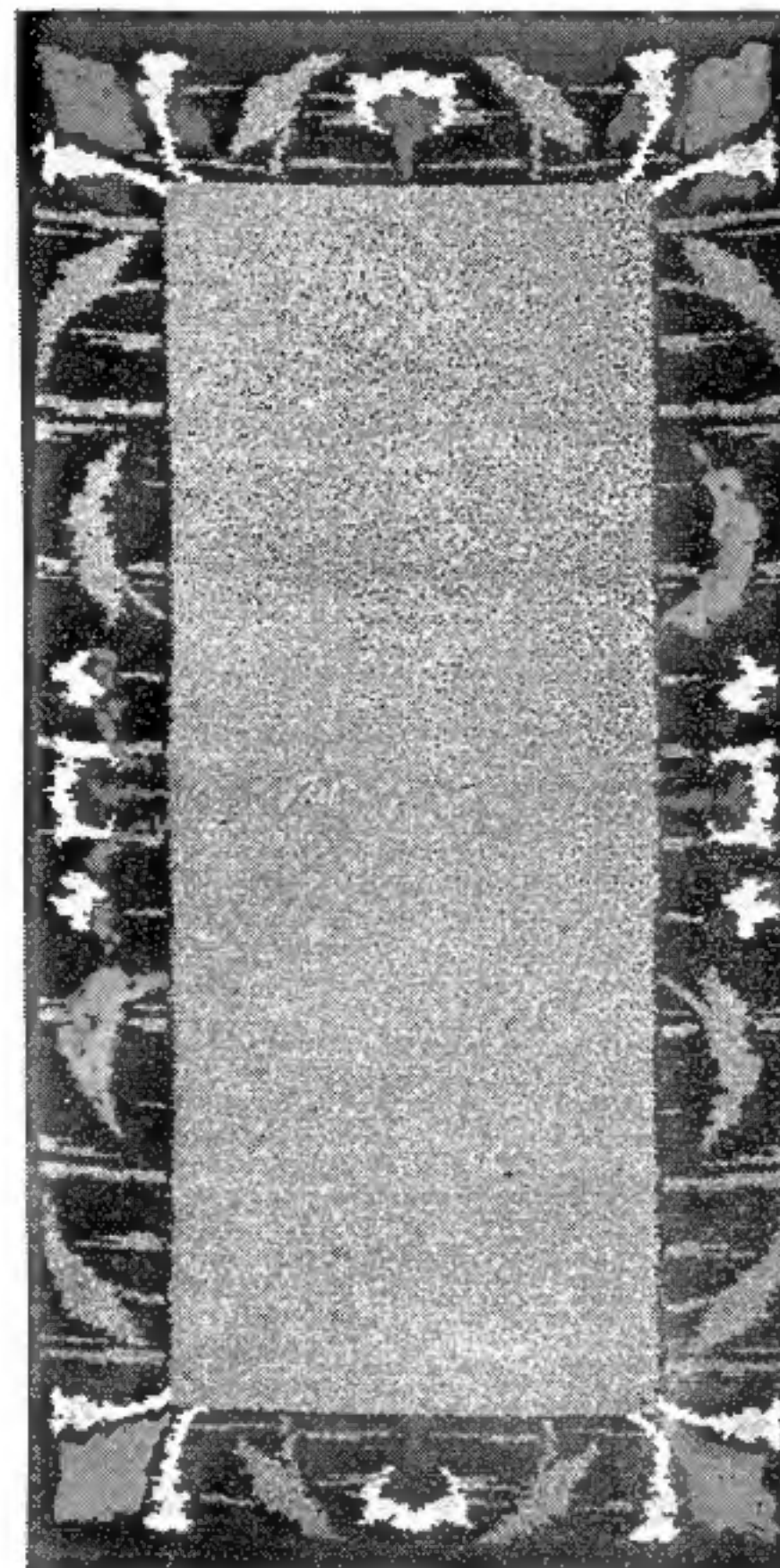
No. 926E-Gray

No. 927A-Blue Border—Colored Flowers—Tan Center

No. 927E-Blue Border—Colored Flowers—Gray Center

**\$6.95** Each,  
Half Price

*Easily worth \$10 by  
comparison with other rugs*



No. 927A and No. 927E



## Is Your Breath Inoffensive?



EUDENTINE is a carefully prepared, wonderfully efficient antiseptic which will aid in always keeping the breath inoffensive. Use EUDENTINE as a mouthwash. It works into the crevices between the teeth and prevents decay. It should be used at least twice daily, morning and night.

EUDENTINE is a double value Larkin Product.

*1/2-pt. bottle,*

**22½c**

Half Price

Mlg. wt. 1¼ lbs.



## Make This a Leader

*It's Wonderful!*

Pantry Secretaries, here's your chance! This wonderful new skin lotion has been advertised first to Pantry Secretaries so that they may introduce it to their customers and friends. Our chemists have developed this skin lotion after long and patient research and it is offered as one of the finest soothing and skin-developing lotions you can find. Keeps the skin smooth and glowing with health.

**Golden Balm**

**25c**

Half Price

*3-oz. bottle,*

Mlg. wt. 9 oz.

*For Every Woman's Beauty  
For Every Man's Comfort*

## Get Samples—The Men Will Order a Lot Work Clothes that Stand the Strain



### Blue Overalls and Jumpers

These strong, Overalls and Jumpers come in two weights of high-quality Denim and are built for the hardest kind of wear. Seams are double and extra strong. Backed by the Larkin Guarantee.

#### Overalls No. 1

**\$1.29** Half Price

240 Denim

Sizes: 34—44

Mailing weight 21 oz.

#### Overalls No. 2

**\$1.79** Half Price

220 White-back Denim

Sizes: 34—44

Mailing weight 29 oz.

#### Jumper No. 1

**\$1.29** Half Price

240 Denim

Sizes: 34—44

Mailing weight 19 oz.

#### Jumper No. 2

**\$1.79** Half Price

220 White-back Denim

Sizes: 34—44

Mailing weight 23 oz.



### Chambray Shirt No. 1

Blue

Sizes:

15, 15½,

16, 16½

and 17

**98c** Half Price

### Combination Khaki Overall Suit No. 3

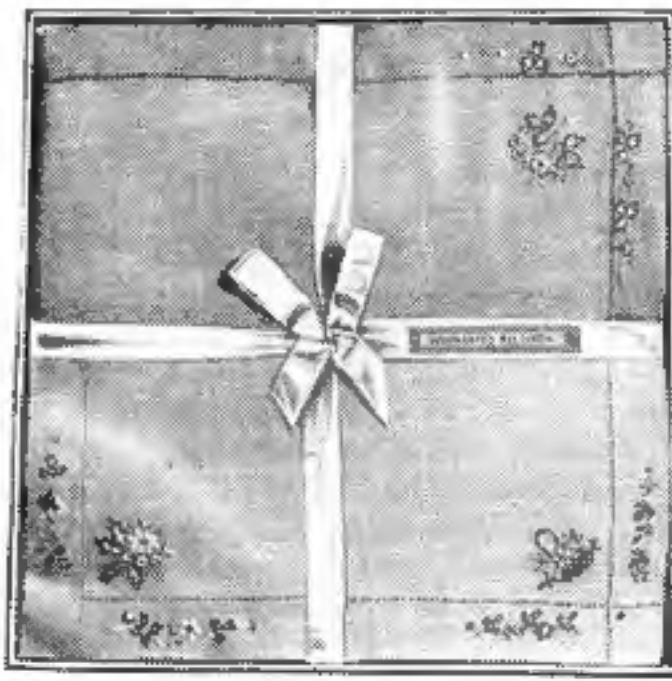
A handy suit that can be slipped on over other clothes and covers them completely. Heavy-quality Khaki cloth. Strong and durable.

Sizes: 34—44

**\$2.69** Half Price





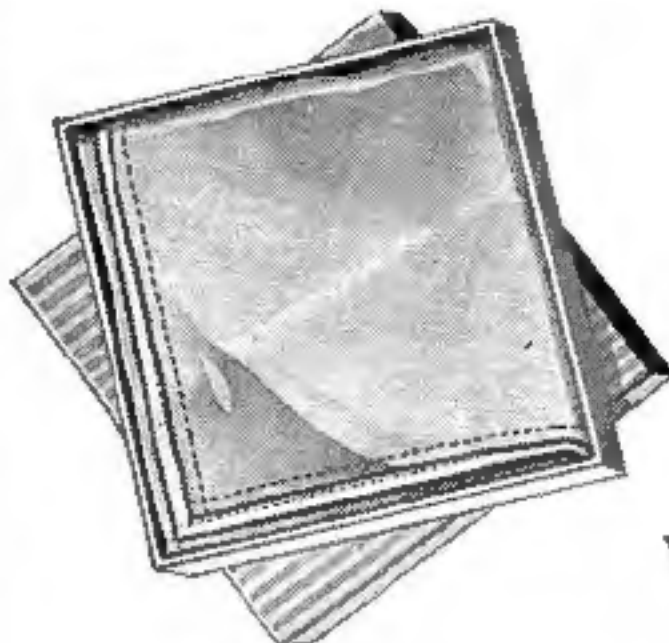


### Women's Linen Handkerchiefs No. 82

Dainty, colored, sheer, pure-linen handkerchiefs in assorted colors. Embroidered designs. Size, about 9½ in. square. Mailing weight 4 oz.

Box of three,

**80¢** Half Price



Box of six,  
**90¢** Half Price

40% Coupon Reward

### Women's Real Linen Handkerchiefs

No. 50 Colored      No. 51 White

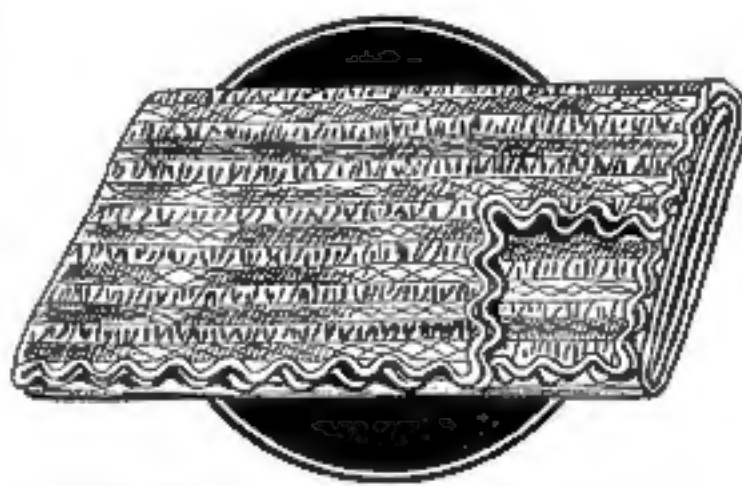
The ever-popular pure Irish-linen handkerchiefs which are sold by the thousands to Pantry Secretaries' customers. Colored handkerchiefs include one each of Blue, Pink, Green, Yellow, Lavender and Sunglow. Mailing weight 4 oz.

### Huck Towels No. 12

Dependable towels. Regular run-of-the-mill quality; some slightly soiled or misweaves. All represent real value for the price. Mailing weight 13 oz.

**3 for \$1** Half Price

40% Coupon Reward



Mailing weight 2 lbs. 8 oz.

### Hand-Printed Crinkled Bedspread No. 15

Unbleached and hand-printed in a striking pattern of cheerful Rose color, which is fast. Scalloped, cut corners. Size, 81x102 in.—extra long to cover pillows. Mailing weight 2 lbs. 8 oz.

**\$3.50** Half Price

## Every One a Big S More Sales

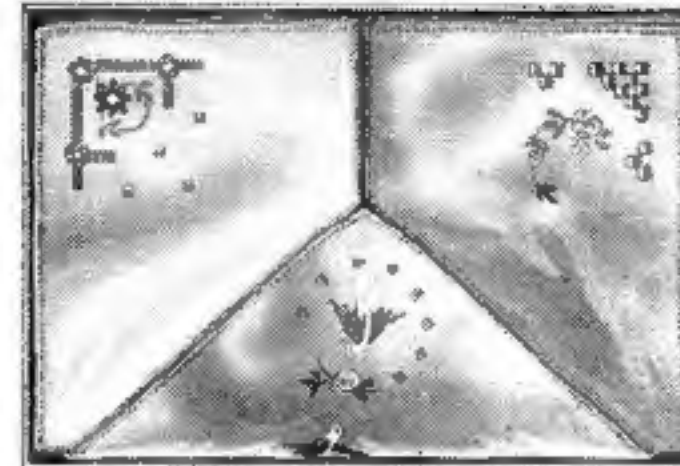


### Kiddies' Novelty Handkerchiefs No. 83

Children like these dainty little handkerchiefs with pictures on them. Any little tot will be delighted with a package. Size, about 9½ in. square. Mailing weight 2 oz.

Pkg. of six,

**35¢** Half Price

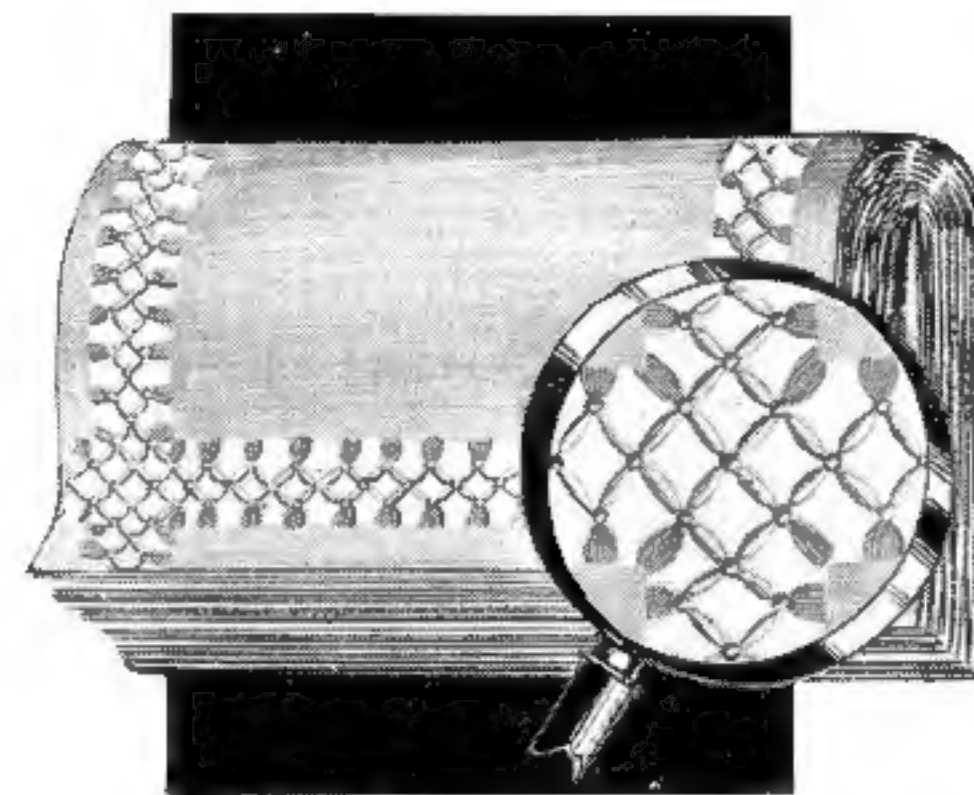


### Women's Silk Crepe Handkerchiefs No. 76

The softest of beautiful Crepe made into dainty little handkerchiefs in assorted designs and colors. Fine French hems. Corners embroidered. One each Heliotrope, Pink and Green. Size, about 9½ in. square. Mailing weight 4 oz.

Box of three,

**\$1** Half Price

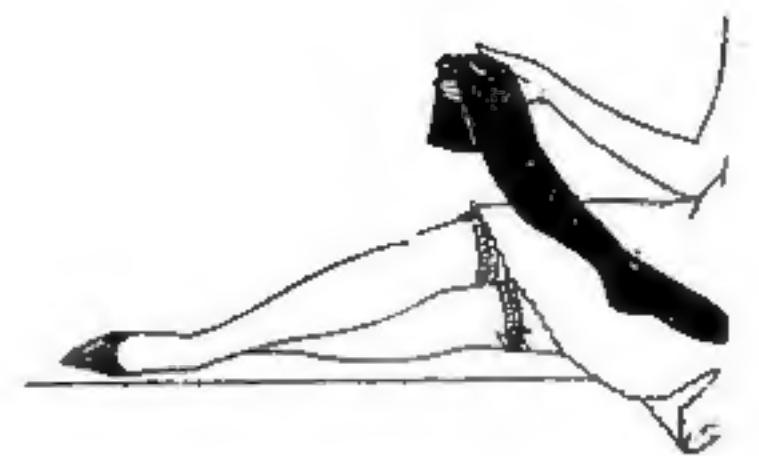


### Clothlike Paper Napkins No. 4

White Paper Napkins embossed to look like cloth. They are very attractive and save a lot of work. 14 in. square.

**17½¢** package of 50

Half Price



### Lovely Pure-

Pure-silk hose in the ne Long wearing, and attractive. the Larkin Guarantee. The m sure to bring big orders from y

No. 78, Black N

No. 79, English Gray N

Sizes: 9, 9½

**\$1.10** Half F



### Picnic Plat

Paper Plates for summer lunches. save dish washing inexpensive to u diameter.

**15¢** packe Half P

## Make This : for Par



# Seller for Summer!

## More Rewards



### Silk Hose

Best beautiful colors. Every thread backed by post for the money and our customers.

No. 80, Light Wood

No. 81, White

, and 10

a pair  
price

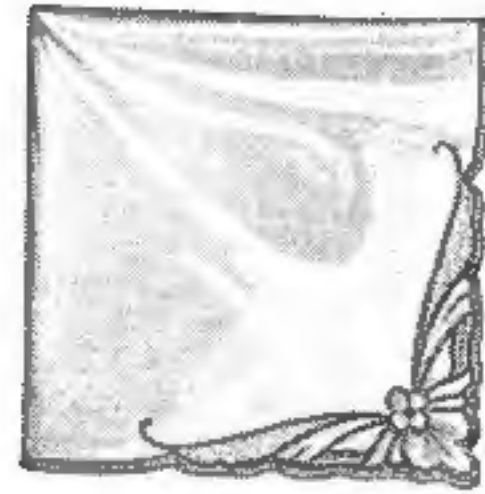


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# a Big Summer ntry Sales



### Women's Colored Voile Handkerchiefs

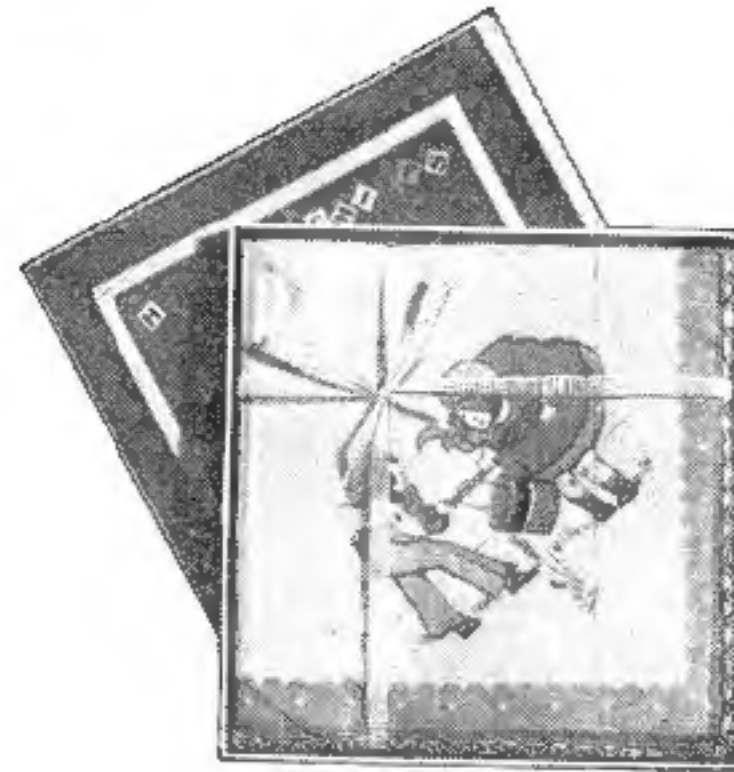
Fine Voile in bright new colors. Beautifully embroidered corner and on the edges in black. Big sales for you at this price.

No. 78, Green

No. 79, Blue

No. 80, Rose

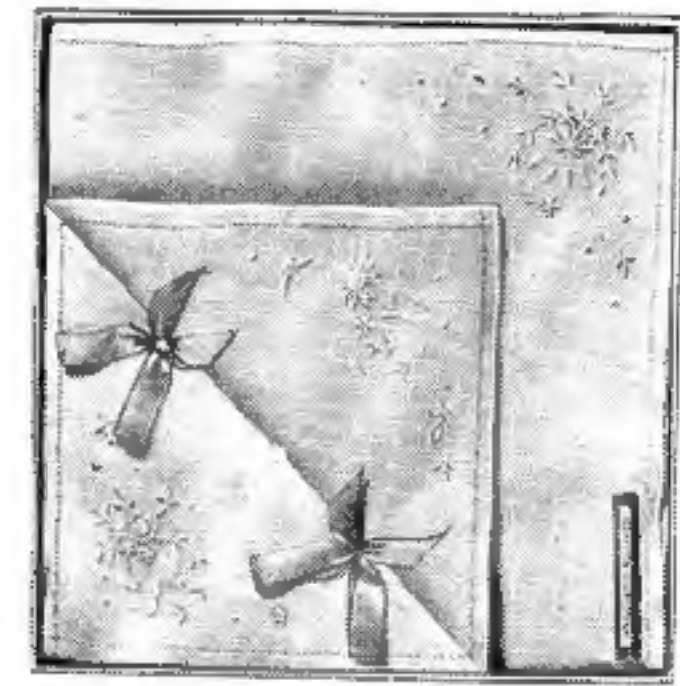
15¢ Each  
Half Price



### Kiddies' Novelty Handkerchiefs No. 77

Some more children's handkerchiefs in pleasing designs with fancy edges. Assorted, with colored borders. Size, 8½ in. square. Mailing weight 4 oz.

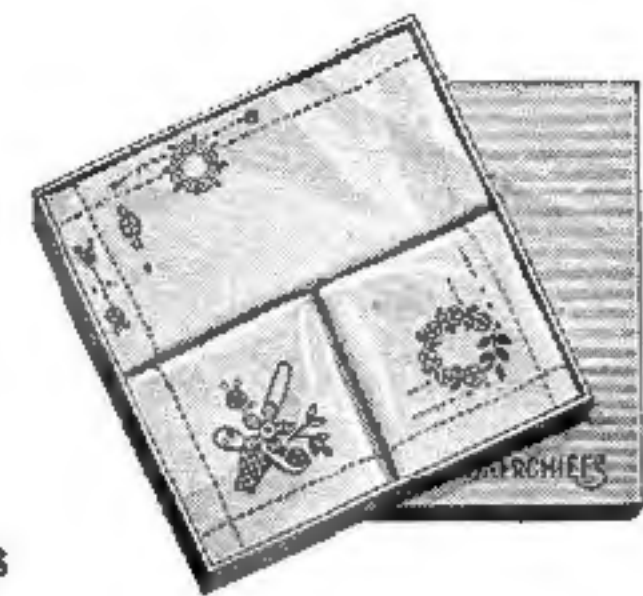
Box of six,  
40¢ Half Price



### Women's Linen Handkerchiefs No. 81

White, pure-linen handkerchiefs. Each has embroidered corner in assorted designs. Extra fine quality. Size, about 10½ in. square. Mailing weight 4 oz.

Box of three,  
80¢ Half Price



### Women's Real Linen Handkerchiefs Embroidered No. 55

Embroidery on these handkerchiefs looks like hand-work and comes in assorted colors and designs. Pure Linen and beautiful in finish. Will sell fast.

Box of three,  
80¢ Half Price



### Lily Cups and Dishes

Just the thing for summer use for home or picnic. Sanitary and economical, they are useable for a variety of things.

Lily Cups No. 2 Lily Dishes No. 5

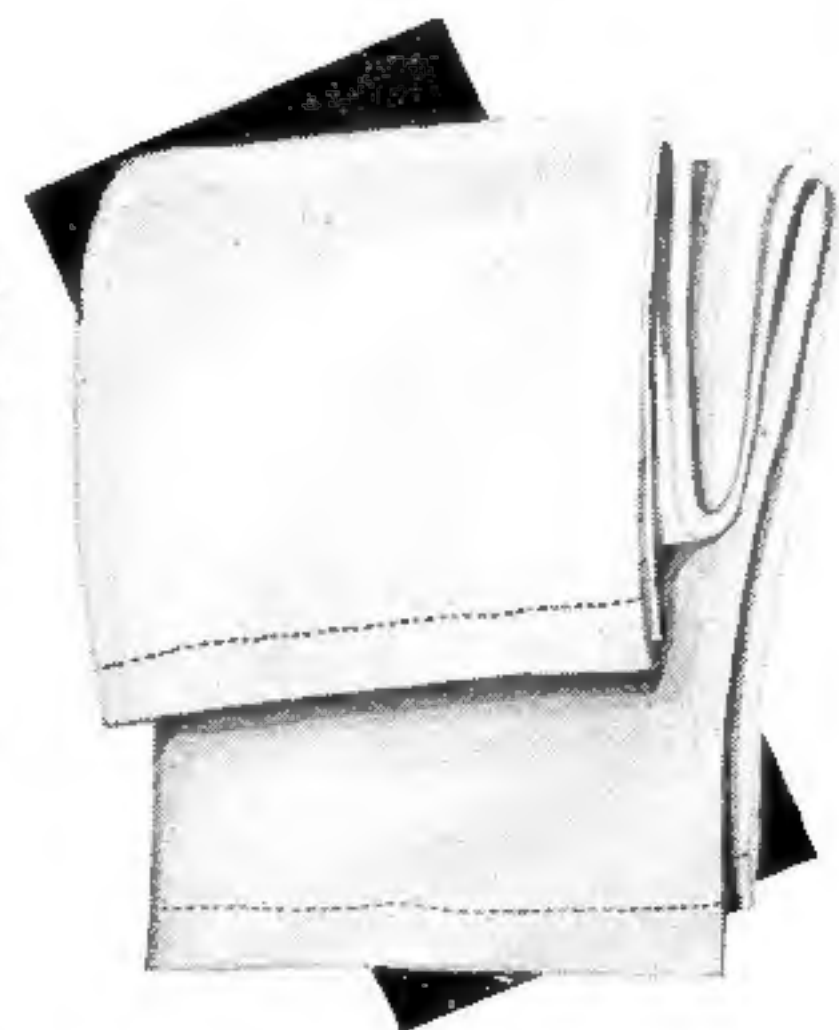
12 Cups, 10¢ Half Price 12 Dishes, 10¢ Half Price

### Sheets Ready-Made

These sheets are well made of pure white, finely finished Bleached Muslin. The torn size of Sheet No. 7 is 81 x 90. The torn size of Sheet No. 8 is 81 x 99. As these two sheets are finished, they have a 1-in. hem at the bottom and a 2½-in. hem at the top.

No. 7  
Finished Size, 81 x 85 in.  
\$1.40 Half Price

No. 8  
Finished Size, 81 x 95 in.  
\$1.79 Half Price



The mailing weight of each sheet is 1½ lbs.



## Double Value Summer Creams

In the last Bulletin were advertised our Toilet Creams which give you double value for your money. For the various purposes for which they can be used these Creams have no superior and are offered at prices which give you double value in comparison with the same-quality creams which you would buy at local stores.

These Creams offer you a wonderful opportunity to feature them as leaders for this summer's Pantry business. At these prices your customers can afford to buy a jar of each kind and fortify themselves against sunburn, roughness of the skin and the discomfort which hot summer sun and wind brings to sensitive skins. Be sure to include these creams in your next order and advertise them well to your customers. They are wonderful values and will help to make permanent friends and customers for your Pantry.

# Glove Sale

## Half Price

Our regular White Chamoisette Gloves No. 295 offered on page 96 of the present Catalog at 50¢ a pair. We have just 3413 pairs left and as long as they last they are offered to Pantry Secretaries at just half price. At this price you can afford to buy several pairs for use in the garden, for the automobile, or cleaning day. Sizes: 6, 6½, 7, 7½ and 8.

**White Chamoisette  
Gloves No. 295**

**25c a pair,  
Half Price**

## Less Than 1/3 Regular Price

They won't last long at this price,—1205 pairs of our regular beautiful Silk Dress Gloves No. 859 on page 96 of the present Catalog—regular price \$1.25 a pair,—all going at 39¢ a pair. Sizes are limited—Gray, sizes 5½ and 6; White, sizes 5½ and 6; Black, sizes 5½, 6 and 6½. Order now.

**Silk Gloves No. 859  
White, Gray or Black**

**39c a pair,  
Half Price**

# Immensely Popular

A very attractive Table Set in fine white embossed oil-cloth. The pleasing willow design in blue will withstand repeated washing. Fine for summer use in dining-room or kitchen.

## Handsome Blue Willow Design



*Handy  
—  
Saves  
Time  
and  
Work  
—*

## Table Set No. 6

Consists of:

- 1 54-in. Table Cloth (shown at left)
- 1 18-in. Centerpiece (shown above)
- 6 10-in. Doilies (shown above)
- 6 6-in. Doilies (shown above)

**\$1.25 a Set,  
Half Price**

**Postage  
15¢ Extra**







## Dainty for Summer

### Saves Work Too

A very useful set consisting of one 36-in. Cloth and four 13½ in. Napkins. Fine-quality, linen-finished white cotton. Beautiful butterfly pattern in blue, gold and black. Edges buttonhole-stitched in blue. All fast colors. Mailing weight 10 oz.

## Bridge or Luncheon Set No. 7

**\$1** Half Price



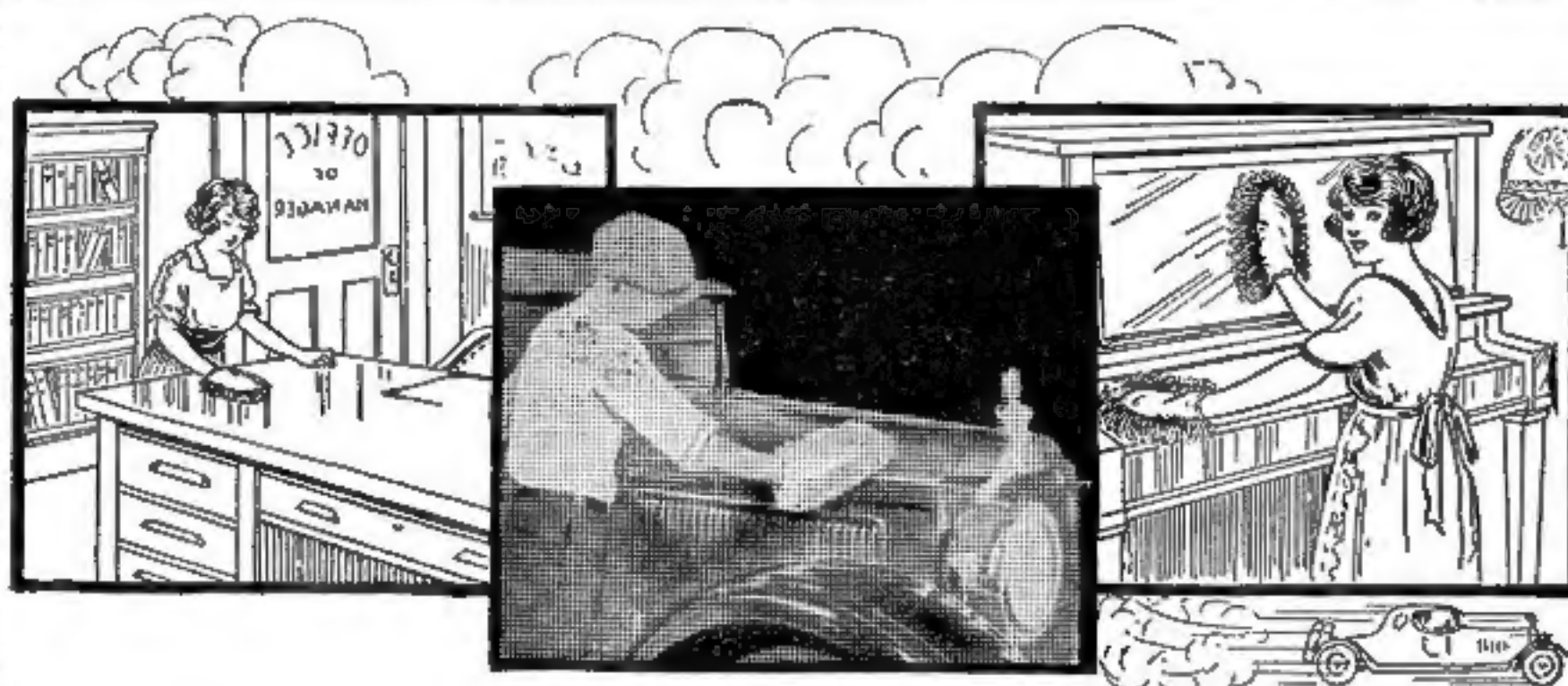
Size, 26 x 50 in.  
Mlg. Wt. 14 oz.

## Still Time to Sell Them

These handy Moth Bags are still selling well. They offer the safest kind of home protection for furs and clothes. Keep out moths and other insects and keep clothing clean and fresh.

## Red Cedar Moth Bags No. 4

**2 bags, 25c**  
Half Price



## Polishes Everything

This Mitten Duster is made of special fine soft yarn and may be safely used on the most highly finished surface. The yarn is chemically treated, absorbing dust instead of scattering it. The

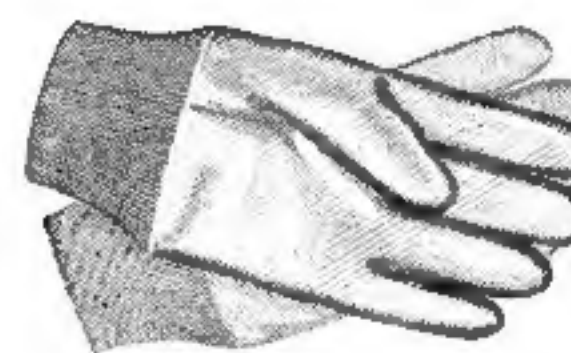
chemical prevents moisture from appearing on surface of articles being polished. A most efficient Duster that serves every purpose for cleaning and polishing. No soiling of the hands.

## Mitten Duster No. 7

**30c** Half Price

**40% Coupon Reward**

## Extra Heavy



## Fine 10-oz. Duck

Extra quality, heavy, strongly made Cotton Work Gloves that are better than the ordinary thin gloves you usually get. Fine for use around the home or in the garage or garden.

## Cotton Work Gloves No. 3

**3 pairs, 60c**  
Half Price

Mailing Weight 3 pairs 7 oz.



## Larkin Macaroni Spaghetti Noodles

### *The Ideal Hot Weather Foods*

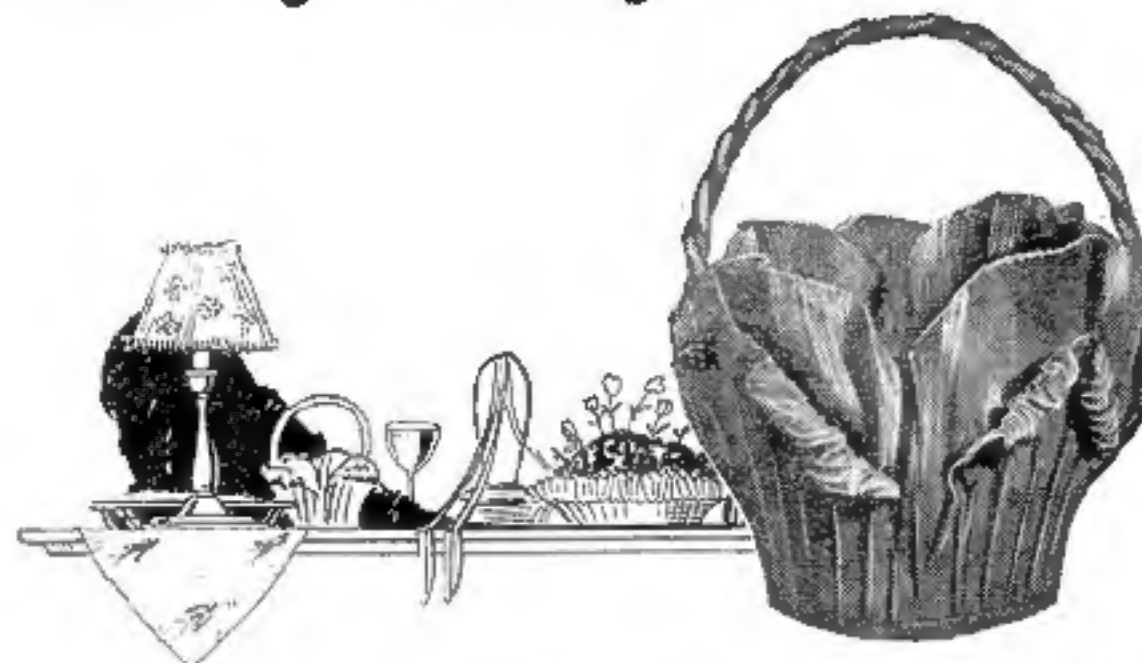
These three fine wheat foods are especially high in nutritive value, and are easily digested and assimilated. They are therefore especially good for quick serving in hot weather.

Short Cut Macaroni	7½¢
Short Cut Spaghetti	7½¢
Short Cut Noodles	9¢

8-oz. pkgs.

Half Price

## Dainty Party Favors



Set your summer party tables with these attractive little favors and they will add a wonderful touch of daintiness. Fine crepe tissue paper with paper-covered wire handles and cup lining; very well made—they are pretty, too.

*Package of 8, One Color*  
**Individual Party Favors**

No. 1, Pink

Mlg. wt. 4 oz.

**40c**

No. 2, Canary

Half Price



**40in.**  
**Tunic**  
**Voile**  
**50¢**  
**YARD**

## The Fastest Seller This Season *At an Exceptional Price*

This is very lovely material. The sales have been big but it is not too late to remind your customers of the wonderful value in this Tunic Voile. Think of it, an attractive Voile, 40 in. wide, printed so that the tunic lengths can be made from 1½ to 3 yards. Charming tunic frocks for 75¢ to \$1.50. Four beautiful color combinations.

### Choice of These Colors:

Beige with Green  
Beige with Copenhagen  
Green with Black  
Copenhagen with Beige

*Be Sure to State Color*

**Tunic Voile**  
**50c** Yard,  
Half Price

*These illustrations show three ways of making up this lovely voile. If made with matching plain material for trimming and under-part, 1½ yards will do. Otherwise, you need 3 yards.*

**1½ to 3 yards make a dress.**

